

。 GDAŃSK UNIVERSITY OF TECHNOLOGY

Subject card

Subject name and code	Principles of Entrepreneurship and Management, PG_00047784								
Field of study	Biomedical Engineering, Biomedical Engineering, Biomedical Engineering								
Date of commencement of studies	October 2022		Academic year of realisation of subject			2024/2025			
Education level	first-cycle studies		Subject group			Obligatory subject group in the field of study Humanistic-social subject group			
Mode of study	Full-time studies		Mode of delivery			at the university			
Year of study	3		Language of instruction			Polish			
Semester of study	6		ECTS credits			2.0			
Learning profile	general academic profile		Assessment form		assessment				
Conducting unit	Department of Signals and Systems -> Faculty of Electronics, Telecommunications and Informatics								
Name and surname of lecturer (lecturers)	Subject supervisor		dr hab. inż. Marcin Gnyba						
	Teachers		dr hab. inż. Marcin Gnyba						
Lesson types and methods of instruction	Lesson type	Lecture	Tutorial	Laboratory	Projec	ject Semin		SUM	
	Number of study hours	15.0	0.0	0.0	15.0		0.0	30	
	E-learning hours included: 0.0								
Learning activity and number of study hours	Learning activity	Participation in didactic classes included in study plan		Participation in consultation hours		Self-study		SUM	
	Number of study hours	30		2.0		18.0		50	
Subject objectives	Student will acquire some knowledge on managing hi-tech company in all aspects of activity, with a special focus on marketing.								

Learning outcomes	Course outcome	Subject outcome	Method of verification			
	[K6_W08] Knows and understands the fundamental dilemmas of modern civilisation and basic economic, legal and other conditions of various types of activities related to the field of study, including the basic concepts and principles in the field of industrial property and copyright protection.	Student will define and describe problems in the area of entrepreneurial activity, particularly on marketing and sales organization	[SW1] Assessment of factual knowledge			
	[K6_K03] is ready to meet social obligations, co-organise activities for the social environment, initiate actions for the public interest, think and act in an entrepreneurial way	Student will define and describe problems in the area of entrepreneurial activity, particularly on marketing and sales organization	[SU2] Assessment of ability to analyse information [SK4] Assessment of communication skills, including language correctness [SK3] Assessment of ability to organize work			
	[K6_U08] while identifying and formulating specifications of engineering tasks related to the field of study and solving these tasks, can:n- apply analytical, simulation and experimental methods,n- notice their systemic and non-technical aspects,n- make a preliminary economic assessment of suggested solutions and engineering work n	Student will define and describe problems in the area of entrepreneurial activity, particularly on marketing and sales organization	[SU2] Assessment of ability to analyse information [SU1] Assessment of task fulfilment			
	[K6_W06] Knows and understands the basic processes occurring in the life cycle of devices, facilities and systems specific to a given field of study.	Student will define and describe problems in the area of entrepreneurial activity, particularly on marketing and sales organization	[SW1] Assessment of factual knowledge			
	[K6_W07] Knows and understands, to an advanced extent, the general principles of setting up and development of business entities, forms of individual entrepreneurship and running ventures in the field specific to the field of study	Student will define and describe problems in the area of entrepreneurial activity, particularly on marketing and sales organization	[SU2] Assessment of ability to analyse information [SK4] Assessment of communication skills, including language correctness [SK3] Assessment of ability to organize work			
Subject contents	 Conditions for a successful business Functional and technical specification Kinds of entrepreneurship Functional diagram of hi-tec company Marketing Sources of conflict between Mktg and R&D departmets Introduction to venture-capital activity Sales activity Prioritetization Decision making using Markov algorithm 					
Prerequisites and co-requisites	No requirements					
Assessment methods and criteria	Subject passing criteria	Passing threshold	Percentage of the final grade			
	Midterm colloquium	51.0%	70.0%			
	Project	30.0%	30.0%			
Recommended reading	Basic literature	student's lecture notes				
	Supplementary literature No requirements eResources addresses Adress na platformie eNauczanie:					
Example issues/ example questions/ tasks being completed	eresources addresses	Adresy na platformie eNauczanie:				
Work placement	Not applicable					

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