GDAŃSK UNIVERSITY OF TECHNOLOGY

Subject card

Subject name and code	MANAGEMENT PSYCHOLOGY, PG_00037867
Field of study	Management

Date of commencement of studies	October 2022	Academic year of realisation of subject	2022/2023
Education level	second-cycle studies	Subject group	Obligatory subject group in the field of study Humanistic-social subject group
Mode of study	Full-time studies	Mode of delivery	at the university
Year of study	1	Language of instruction	English
Semester of study	2	ECTS credits	2.0
Learning profile	general academic profile	Assessment form	assessment
Conducting unit	Department of Entrepreneurship and Business Law -> Faculty of Management and Economics		

Name and surname of lecturer (lecturers)	Subject supervisor	dr Paweł Ziemiański
	Teachers	dr Paweł Ziemiański

Lesson types and methods of instruction	Lesson type	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	Number of study hours	0.0	30.0	0.0	0.0	0.0	30
	E-learning hours included: 0.0						

Learning activity and number of study hours	Learning activity	Participation in didactic classes included in study plan	Participation in consultation hours	Self-study	SUM
	Number of study hours	30	2.0	18.0	50

Subject objectives	The aim of the course is for the student to gain knowledge and understanding pertaining to psychological mechanisms affecting human behavior in the professional setting, with particular emphasis on managerial behavior.

Learning outcomes	Course outcome	Subject outcome	Method of verification
	[K7_U07] proposes solutions to social, legal and ethical problems arising as a consequence of economic decisions taken	Is able to analyze and critically evaluate the solutions used in organizations to solve issues related to the psychological aspects of human functioning, such as motivation or perception of others. On the basis of the existing ones, proposes own solutions that take into account psychological knowledge.	[SU2] Assessment of ability to analyse information [SU1] Assessment of task fulfilment
	[K7_K02] interacts by taking on roles in the group that are conducive to maximising the effects of teamwork, including social relations	Is able to collaborate in a team, taking into account the importance of group mechanisms and the needs of team members, respects the principles of team management based on mutual respect and flexibility of behavior.	[SK1] Assessment of group work skills [SK5] Assessment of ability to solve problems that arise in practice
	[K7_U13] analyses and evaluates social phenomena taking place in organizations and can create task-oriented teams based on the principles of group work	Can match the people to tasks and to teams based on personality assessment, group roles and work competencies.	[SU3] Assessment of ability to use knowledge gained from the subject [SU2] Assessment of ability to analyse information
	[K7_W06] has an in-depth knowledge of the different types of social relationships and patterns within the organisation, its stakeholders and its environment	Has knowledge of internal and external factors affecting human behavior in the organization, knows the principles of motivating employees in accordance with psychological knowledge, understands the psychological mechanisms of decision-making.	[SW1] Assessment of factual knowledge

Subject contents	Introduction Psychology of Leadership Power in organizations The role of individual differences at workplace Psychology of groups and teamwork Interpersonal communication Social perception and decision-making Half semester test Psychology of money Psychology of advertisement Consumer behavior psychology Stress and stress management Psychology of motivation and motivating Presentation of final projects		
Prerequisites and co-requisites			
Assessment methods and criteria	Subject passing criteria	Passing threshold	Percentage of the final grade
	Half-semester test	60.0%	50.0%
	Final group project	60.0%	50.0%
Recommended reading	Basic literature	Arnold, J. (2016). Work Psychology. Understanding Human Behaviour in the Workplace. Prentice Hall	
		Haslam S.A., Reicher S.D., Platow, M. (2010). The New Psychology of Leadership: Identity, Influence, and Power	
	Supplementary literature	Achor, S. (2011). The Happiness Advantage: The Seven Principles of Positive Psychology that Fuel Success and Performance at Work	
		Kahneman, D. (2017) Thinking fast and slow.	
	eResources addresses	Adresy na platformie eNauczanie: Management Psychology summer 2022-23 - Moodle ID: 30027 https://enauczanie.pg.edu.pl/moodle/course/view.php?id=30027	
Example issues/ example questions/ tasks being completed	Describe and critically evaluate organizational practices related to motivation, looking through the prism of psychological knowledge.		
	Discuss the principles described in the model of authentic leadership and evaluate their applicability in organizations.		
Work placement	Not applicable		