



## Subject card

Subject name and code	SMALL COMPANY MANAGEMENT, PG_00037974						
Field of study	Management, Management						
Date of commencement of studies	October 2023	Academic year of realisation of subject			2023/2024		
Education level	second-cycle studies	Subject group			Obligatory subject group in the field of study Subject group related to scientific research in the field of study		
Mode of study	Part-time studies	Mode of delivery			at the university		
Year of study	1	Language of instruction			Polish		
Semester of study	1	ECTS credits			2.0		
Learning profile	general academic profile	Assessment form			assessment		
Conducting unit	Department of Entrepreneurship and Business Law -> Faculty of Management and Economics						
Name and surname of lecturer (lecturers)	Subject supervisor	dr hab. Julita Wasilczuk					
	Teachers	mgr Magdalena Licznarska dr hab. Julita Wasilczuk					
Lesson types and methods of instruction	Lesson type	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	Number of study hours	8.0	8.0	0.0	0.0	0.0	16
E-learning hours included: 0.0							
Learning activity and number of study hours	Learning activity	Participation in didactic classes included in study plan	Participation in consultation hours		Self-study		SUM
	Number of study hours	16	4.0		30.0		50
Subject objectives	The aim of the subject is learn by the students the differences between small and big firm operation, which leads to the difference in management.						
Learning outcomes	Course outcome	Subject outcome			Method of verification		
	[K7_W12] has an in-depth knowledge of the organisational forms of enterprises and other institutions and of the principles of their creation, operation and development	The student knows how to manage the small firm, he/she is familiar with development possibilities.			[SU5] Assessment of ability to present the results of task [SW1] Assessment of factual knowledge		
	[K7_U11] presents a creative, entrepreneurial or innovative approach to solving problems of an organization in various areas of its activity	Based on the theoretical management concepts the student is planning the growth of a hypothetical company.			[SU4] Assessment of ability to use methods and tools [SU1] Assessment of task fulfilment		
	[K7_W14] has a broadened knowledge of the principles of creation and development of forms of individual entrepreneurship and determinants shaping the effectiveness of economic activity	The student has knowledge of functioning and developing own business.			[SW3] Assessment of knowledge contained in written work and projects [SW2] Assessment of knowledge contained in presentation		
	[K7_W02] has an in-depth knowledge of classical and modern management concepts and their application in the management of modern organizations of various types	The student knows the recent approach to manage the small firms. He/she is familiar with the recent research in this field.			[SW3] Assessment of knowledge contained in written work and projects		

Subject contents	<p>Lectures: 1. Definition and terms related with SME 2. Uniqueness of management in SME 3. Financing, 4. Strategic analyzes. 5. Growth of the firm - theory and practice. 6. Social and production networks. 7. Barriers of small firm development. and. SME support in Poland. 8. Summary</p> <p>Tutorials: 1. Introduction - Case study - why and how the firms are launched 2. Planning, leading, motivating and controlling – discussion the specific attribute of small firms. 3. i 4. Environment and firm analyses - case study 6. Firms and competition analyses – case study. 5. Guerilla marketing – case study. 6. Strategy for your firm. 7. Growth model – what are the growth factors, spectacular growth of small firms – student presentation. 18. Discussion about the support –Summary .</p>														
Prerequisites and co-requisites	Economics														
Assessment methods and criteria	<table border="1" data-bbox="451 443 1487 477"> <thead> <tr> <th data-bbox="451 443 794 477">Subject passing criteria</th> <th data-bbox="794 443 1137 477">Passing threshold</th> <th data-bbox="1137 443 1487 477">Percentage of the final grade</th> </tr> </thead> <tbody> <tr> <td data-bbox="451 477 794 510">Essay</td> <td data-bbox="794 477 1137 510">100.0%</td> <td data-bbox="1137 477 1487 510">40.0%</td> </tr> <tr> <td data-bbox="451 510 794 544">test</td> <td data-bbox="794 510 1137 544">60.0%</td> <td data-bbox="1137 510 1487 544">20.0%</td> </tr> <tr> <td data-bbox="451 544 794 577">Exerceses</td> <td data-bbox="794 544 1137 577">60.0%</td> <td data-bbox="1137 544 1487 577">40.0%</td> </tr> </tbody> </table>			Subject passing criteria	Passing threshold	Percentage of the final grade	Essay	100.0%	40.0%	test	60.0%	20.0%	Exerceses	60.0%	40.0%
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Recommended reading	Basic literature	Dominiak P. Sektor MSP we współczesnej gospodarce PWN 2005,Warszawa Bławat F. Przedsiębiorca w teorii przedsiębiorczości i praktyce małych firm, Gdańsk 2003, GTN Wasilczuk J. Wzrost i rozwój małej firmy, Politechnika Gdańska, Gdańsk, 2005 Matejun M. (red.), Zarządzanie małą i średnią firmą w teorii i w ćwiczeniach, Difin, Warszawa 2012, s. 13-45. ZARZĄDZANIE STRATEGICZNE STRATEGIE MAŁYCH FIRM, red. R. Krupski, 2005													
	Supplementary literature	No requirements													
	eResources addresses	Adresy na platformie eNauczanie: Zarządzanie małą firmą nstac - Zima 2023/2024 - Moodle ID: 22841 <a href="https://enauczanie.pg.edu.pl/moodle/course/view.php?id=22841">https://enauczanie.pg.edu.pl/moodle/course/view.php?id=22841</a>													
Example issues/ example questions/ tasks being completed	<p>Prepare the growth strategy based on case study</p> <p>Compare and choose the most suitable financing for the firm</p> <p>Prepare the four action within the guerilla marketing format.</p> <p>Define the incubator.</p>														
Work placement	Not applicable														