GDAŃSK UNIVERSITY OF TECHNOLOGY

Subject card

Subject name and code	MANAGEMENT PSYCHOLOGY, PG_00060963
Field of study	Management, Management

Date of commencement of studies	February 2024	Academic year of realisation of subject	2024/2025
Education level	second-cycle studies	Subject group	Optional subject group
Mode of study	Full-time studies	Mode of delivery	at the university
Year of study	1	Language of instruction	Polish
Semester of study	2	ECTS credits	2.0
Learning profile	general academic profile	Assessment form	assessment

Conducting unit	Department of Entrepreneurship and Business Law -> Faculty of Management and Economics

Name and surname of lecturer (lecturers)	Subject supervisor	dr Beata Krawczyk-Bryłka
	Teachers	dr Beata Krawczyk-Bryłka

Lesson types and methods of instruction	Lesson type	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	Number of study hours	0.0	30.0	0.0	0.0	0.0	30
	E-learning hours included: 0.0						

Learning activity and number of study hours	Learning activity	Participation in didactic classes included in study plan	Participation in consultation hours	Self-study	SUM
	Number of study hours	30	3.0	17.0	50

Subject objectives	Indicates mistakes made in the process of social evaluation in the work environment, using the results to plan and implement actions aimed at minimizing their negative effects

Learning outcomes	Course outcome	Subject outcome	Method of verification
	[K7_K03] makes competent and ethical decisions, taking care of the public interest and maintaining economic, social and environmental values	explains the need to take into account individual psychological predispositions for the effective functioning of people in the organization	[SK5] Assessment of ability to solve problems that arise in practice
	[K7_U04] prepares and presents convincing, professional presentations of the results of its activities, with their in-depth interpretation	interprets psychological mechanisms affecting human behavior in a professional situation, with particular emphasis on managerial behavior	[SU3] Assessment of ability to use knowledge gained from the subject

Subject contents	Management psychology - goals and subject areas Personality determinants of entrepreneurship and functioning in organizations Effective leadership Mechanisms of power in the organization Group mechanisms and teamwork Women and men in management Perception of others and reasoning - errors and deviations from rationality The psychology of money Effective communication in the company - feedback culture Learning and development in the organization Dealing with stress Psychological mechanisms of advertising influence Psychology of consumer behawior Motivation and motivating at work Employee involvement
Prerequisites and co-requisites	

Assessment methods and criteria	Subject passing criteria	Passing threshold	Percentage of the final grade
	Activity in class	60.0%	40.0%
	Test	60.0%	60.0%

Recommended reading	Basic literature	Lubrańska, A. (2017). Psychologia pracy. Podstawowe pojęcia i zagadnienia. Wydanie 2 rozszerzone. Wydawnictwo Difin Warszawa Tyszka, T., (red) (2004). Psychologia ekonomiczna, GWP Gdańsk Schultz, D., Schultz, B.,: (2006). Psychologia a wyzwania dzisiejszej pracy. PWN Warszawa
	Supplementary literature	Czerw, A. (2017). Psychologiczny model dobrostanu w pracy. Wartość i sens pracy. PWN Warszawa Wojciszke, B. (2009). Człowiek wśród ludzi: zarys psychologii społecznej. Wydawnictwo Naukowe Scholar
	eResources addresses	Adresy na platformie eNauczanie: Psychologia zarządzania 2024/25 - Moodle ID: 30729 https://enauczanie.pg.edu.pl/moodle/course/view.php?id=30729
Example issues/ example questions/ tasks being completed	Suggest ways to minimize the impact of deviations from rationality on decisions made in the organization Suggest actions to increase the satisfaction and effectiveness of the team that goes through the phases of team development	
Work placement	Not applicable	

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