

## Subject card

| Subject name and code                       | QUALITATIVE METHODS IN MARKETING RESEARCH, PG_00061068                                                                                                                                      |                                             |                                                                                                                                                                                                                                    |                                     |                        |                                                                      |         |     |  |
|---------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|------------------------|----------------------------------------------------------------------|---------|-----|--|
| Field of study                              | Management, Management                                                                                                                                                                      |                                             |                                                                                                                                                                                                                                    |                                     |                        |                                                                      |         |     |  |
| Date of commencement of studies             | February 2024                                                                                                                                                                               |                                             | Academic year of realisation of subject                                                                                                                                                                                            |                                     | 2025/2026              |                                                                      |         |     |  |
| Education level                             | second-cycle studies                                                                                                                                                                        |                                             | Subject group                                                                                                                                                                                                                      |                                     | Optional subject group |                                                                      |         |     |  |
| Mode of study                               | Part-time studies (on-line)                                                                                                                                                                 |                                             | Mode of delivery                                                                                                                                                                                                                   |                                     | at the university      |                                                                      |         |     |  |
| Year of study                               | 2                                                                                                                                                                                           |                                             | Language of instruction                                                                                                                                                                                                            |                                     |                        | Polish                                                               |         |     |  |
| Semester of study                           | 4                                                                                                                                                                                           |                                             | ECTS credits                                                                                                                                                                                                                       |                                     |                        | 2.0                                                                  |         |     |  |
| Learning profile                            | general academic profile                                                                                                                                                                    |                                             | Assessment form                                                                                                                                                                                                                    |                                     |                        | assessment                                                           |         |     |  |
| Conducting unit                             | Department of Marketing -> Faculty of Management and Economics                                                                                                                              |                                             |                                                                                                                                                                                                                                    |                                     |                        |                                                                      |         |     |  |
| Name and surname                            | Subject supervisor                                                                                                                                                                          |                                             | dr Natalia Przybylska                                                                                                                                                                                                              |                                     |                        |                                                                      |         |     |  |
| of lecturer (lecturers)                     | Teachers                                                                                                                                                                                    |                                             | dr Natalia Przybylska                                                                                                                                                                                                              |                                     |                        |                                                                      |         |     |  |
| Lesson types and methods of instruction     | Lesson type                                                                                                                                                                                 | Lecture                                     | Tutorial                                                                                                                                                                                                                           | Laboratory                          | Projec                 | t                                                                    | Seminar | SUM |  |
|                                             | Number of study hours                                                                                                                                                                       | 0.0                                         | 16.0                                                                                                                                                                                                                               | 0.0                                 | 0.0                    |                                                                      | 0.0     | 16  |  |
|                                             | E-learning hours included: 0.0                                                                                                                                                              |                                             |                                                                                                                                                                                                                                    |                                     |                        |                                                                      |         | I   |  |
| Learning activity and number of study hours | Learning activity                                                                                                                                                                           | Participation in<br>classes include<br>plan |                                                                                                                                                                                                                                    | Participation in consultation hours |                        | Self-study                                                           |         | SUM |  |
|                                             | Number of study hours                                                                                                                                                                       | 16                                          |                                                                                                                                                                                                                                    | 4.0                                 |                        | 30.0                                                                 |         | 50  |  |
| Subject objectives                          | Surveys complex marketing problems of organizations using various qualitative methods                                                                                                       |                                             |                                                                                                                                                                                                                                    |                                     |                        |                                                                      |         |     |  |
| Learning outcomes                           | Course out                                                                                                                                                                                  | Subject outcome                             |                                                                                                                                                                                                                                    |                                     | Method of verification |                                                                      |         |     |  |
|                                             | [K7_W04] analyzes complex management problems in an indepth way on the basis of reliable data and properly selected methods, obtaining logical solutions                                    |                                             | creates solutions to complex<br>marketing problems of<br>organizations using in-depth<br>qualitative methods                                                                                                                       |                                     |                        | [SW1] Assessment of factual knowledge                                |         |     |  |
|                                             | [K7_K01] recognizes the importance of knowledge related to the field of study in solving cognitive and practical problems                                                                   |                                             | explains cognitive and practical problems with the market situation of the organization based on the acquired knowledge                                                                                                            |                                     |                        | [SK5] Assessment of ability to solve problems that arise in practice |         |     |  |
| Subject contents                            | Qualitative research introduction Association test Projective techniques Personification (Brand Archetypes) Collage Incomplete Sentences Test (Rotter) Planning group interviews Case study |                                             |                                                                                                                                                                                                                                    |                                     |                        |                                                                      |         |     |  |
| Prerequisites and co-requisites             |                                                                                                                                                                                             |                                             |                                                                                                                                                                                                                                    |                                     |                        |                                                                      |         |     |  |
| Assessment methods                          | Subject passing criteria                                                                                                                                                                    |                                             | Passing threshold                                                                                                                                                                                                                  |                                     |                        | Percentage of the final grade                                        |         |     |  |
| nd criteria Tasks                           |                                                                                                                                                                                             | 50.0%                                       |                                                                                                                                                                                                                                    | 50.0%                               |                        |                                                                      |         |     |  |
|                                             | Test                                                                                                                                                                                        |                                             | 50.0%                                                                                                                                                                                                                              |                                     |                        | 50.0%                                                                |         |     |  |
| Recommended reading                         | Basic literature                                                                                                                                                                            |                                             | Dominika Maison, Jakościowe metody badań marketingowych. Jak zrozumieć konsumenta, PWN, 2010 David Silverman, Prowadzenie badań jakościowych, PWN, 2008 Beata Glinka, Wojciech Czakon, Podstawy badań jakościowych, Warszawa, 2021 |                                     |                        |                                                                      |         |     |  |
|                                             | Supplementary literature                                                                                                                                                                    |                                             | Flick, U. (2009). An introduction to qualitative research. Sage Publications Yin R. (2003). Case Study Research. Design and Methods. 3rd ed. Sage Publications                                                                     |                                     |                        |                                                                      |         |     |  |
|                                             | eResources addresses                                                                                                                                                                        |                                             | Adresy na platformie eNauczanie:                                                                                                                                                                                                   |                                     |                        |                                                                      |         |     |  |

| Example issues/<br>example questions/<br>tasks being completed | Prepare an in-depth interview scenario Prepare a list of research questions for the project |
|----------------------------------------------------------------|---------------------------------------------------------------------------------------------|
| Work placement                                                 | Not applicable                                                                              |

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