

GDAŃSK UNIVERSITY OF TECHNOLOGY

Subject card

Subject name and code	Market bases of enterpreneurship, PG_00058936									
Field of study	Informatics									
Date of commencement of studies	October 2024		Academic year of realisation of subject			2026/2027				
Education level	first-cycle studies		Subject group			Optional subject group Humanistic-social subject group				
Mode of study	Part-time studies		Mode of delivery			at the university				
Year of study	3		Language of instruction			Polish				
Semester of study	6		ECTS credits			6.0				
Learning profile	general academic profile		Assessment form			exam				
Conducting unit	Department of Marine Electronic Systems -> Faculty of Electronics, Telecommunications and Informatic						Informatics			
Name and surname	Subject supervisor	dr inż. Michał Sobaszek								
of lecturer (lecturers)	Teachers		dr inż. Michał	ichał Sobaszek						
Lesson types and methods of instruction	Lesson type	Lecture	Tutorial	Laboratory	Projec	t	Seminar	SUM		
	Number of study hours	15.0	0.0	0.0	15.0		0.0	30		
	E-learning hours included: 0.0									
Learning activity and number of study hours	Learning activity	Participation i classes includ plan				Self-study		SUM		
	Number of study hours	30		6.0		114.0		150		
Subject objectives	Student will acquire some knowledge on managing hi-tech company in all aspects of activity, with a special focus on marketing.									
Learning outcomes	Course out	Subj	Subject outcome			Method of verification				
	[K6_W07] Knows and understands, to an advanced extent, the general principles of setting up and development of business entities, forms of individual entrepreneurship and running ventures in the field specific to the field of study		Student will define and describe problems in the area of entrepreneurial activity, specifically organizing marketing and sales department.			[SW1] Assessment of factual knowledge				
	[K6_U43] can analyse date and formulate, apply and assess appropriate formal models and algorithms for solving problems in the field of information systems and applications		specifically organizing marketing and sales department.			[SU1] Assessment of task fulfilment [SU2] Assessment of ability to analyse information [SU5] Assessment of ability to present the results of task				
	[K6_W08] Knows and understands the fundamental dilemmas of modern civilisation and basic economic, legal and other conditions of various types of activities related to the field of study, including the basic concepts and principles in the field of industrial property and copyright protection.		Student will define and describe problems in the area of entrepreneurial activity, specifically organizing marketing and sales department.			[SW1] Assessment of factual knowledge				
	[K6_U08] while identifying and formulating specifications of engineering tasks related to the field of study and solving these tasks, can:n- apply analytical, simulation and experimental methods,n- notice their systemic and non-technical aspects,n- make a preliminary economic assessment of suggested solutions and engineering work n		Student will define and describe problems in the area of entrepreneurial activity, specifically organizing marketing and sales department.			[SU1] Assessment of task fulfilment [SU2] Assessment of ability to analyse information [SU5] Assessment of ability to present the results of task				

Subject contents	1. Conditions for a successful business							
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	2. Functional and technical specification							
	3. Kinds of entrepreneurship							
	4. Functional diagram of software company							
	5. Marketing							
	 6. Sources of conflicts between Mktg and R&D departments 7. System for successful software development 8. Sales organization 9. Prioritization 10. Decision making using Markov algorithm 							
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Prerequisites and co-requisites	No requirements							
Assessment methods and criteria	Subject passing criteria	Passing threshold	Percentage of the final grade					
	Project	30.0%	30.0%					
	Midterm colloquium	51.0%	70.0%					
Recommended reading	Basic literature student's lecture notes							
	Supplementary literature No requirements							
	eResources addresses	Adresy na platformie eNauczanie:						
Example issues/								
example questions/ tasks being completed								
Work placement	Not applicable							
then placement	. F.F							