



Subject card

Subject name and code	MANAGEMENT PSYCHOLOGY, PG_00060963						
Field of study	Management						
Date of commencement of studies	February 2025		Academic year of realisation of subject		2025/2026		
Education level	second-cycle studies		Subject group		Optional subject group		
Mode of study	Full-time studies		Mode of delivery		at the university		
Year of study	1		Language of instruction		Polish		
Semester of study	2		ECTS credits		2.0		
Learning profile	general academic profile		Assessment form		assessment		
Conducting unit	Department of Entrepreneurship and Business Law -> Faculty of Management and Economics						
Name and surname of lecturer (lecturers)	Subject supervisor		dr Beata Krawczyk-Brylka				
	Teachers						
Lesson types and methods of instruction	Lesson type	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	Number of study hours	0.0	30.0	0.0	0.0	0.0	30
	E-learning hours included: 0.0						
Learning activity and number of study hours	Learning activity	Participation in didactic classes included in study plan		Participation in consultation hours		Self-study	SUM
	Number of study hours	30		3.0		17.0	50
Subject objectives	Indicates mistakes made in the process of social evaluation in the work environment, using the results to plan and implement actions aimed at minimizing their negative effects						
Learning outcomes	Course outcome		Subject outcome		Method of verification		
	[K7_U04] prepares and presents convincing, professional presentations of the results of its activities, with their in-depth interpretation		interprets psychological mechanisms affecting human behavior in a professional situation, with particular emphasis on managerial behavior		[SU3] Assessment of ability to use knowledge gained from the subject		
	[K7_K03] makes competent and ethical decisions, taking care of the public interest and maintaining economic, social and environmental values		explains the need to take into account individual psychological predispositions for the effective functioning of people in the organization		[SK5] Assessment of ability to solve problems that arise in practice		
Subject contents	Management psychology - goals and subject areas Personality determinants of entrepreneurship and functioning in organizations Effective leadership Mechanisms of power in the organization Group mechanisms and teamwork Women and men in management Perception of others and reasoning - errors and deviations from rationality The psychology of money Effective communication in the company - feedback culture Learning and development in the organization Dealing with stress Psychological mechanisms of advertising influence Psychology of consumer behavior Motivation and motivating at work Employee involvement						
Prerequisites and co-requisites							
Assessment methods and criteria	Subject passing criteria		Passing threshold		Percentage of the final grade		
	Test		60.0%		60.0%		
	Activity in class		60.0%		40.0%		
Recommended reading	Basic literature		Lubrańska, A. (2017). Psychologia pracy. Podstawowe pojęcia i zagadnienia. Wydanie 2 rozszerzone. Wydawnictwo Difin Warszawa Tyszka, T., (red) (2004). Psychologia ekonomiczna, GWP Gdańsk Schultz, D., Schultz, B.,: (2006). Psychologia a wyzwania dzisiejszej pracv. PWN Warszawa				

	Supplementary literature	Czerw, A. (2017). Psychologiczny model dobrostanu w pracy. Wartość i sens pracy. PWN Warszawa Wojciszke, B. (2009). Człowiek wśród ludzi: zarys psychologii społecznej. Wydawnictwo Naukowe Scholar
	eResources addresses	Adresy na platformie eNauczanie:
Example issues/ example questions/ tasks being completed	Suggest ways to minimize the impact of deviations from rationality on decisions made in the organization Suggest actions to increase the satisfaction and effectiveness of the team that goes through the phases of team development	
Work placement	Not applicable	

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