



Subject card

Subject name and code	Business Financing, PG_00067718						
Field of study	Management						
Date of commencement of studies	October 2026	Academic year of realisation of subject				2027/2028	
Education level	second-cycle studies	Subject group				Optional subject group Specialty subject group Subject group related to scientific research in the field of study	
Mode of study	Part-time studies	Mode of delivery				at the university	
Year of study	2	Language of instruction				Polish	
Semester of study	3	ECTS credits				3.0	
Learning profile	general academic profile	Assessment form				assessment	
Conducting unit	Department of Entrepreneurship -> Faculty of Management and Economics -> Faculties of Gdańsk University of Technology						
Name and surname of lecturer (lecturers)	Subject supervisor						
	Teachers						
Lesson types	Lesson type	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	Number of study hours	16.0	8.0	0.0	0.0	0.0	24
	E-learning hours included: 0.0						
Learning activity and number of study hours	Learning activity	Participation in didactic classes included in study plan		Participation in consultation hours		Self-study	SUM
	Number of study hours	24		3.0		48.0	75
Subject objectives	Plans to start and run a business, specifying the sources of its financing						
Learning outcomes	Course outcome		Subject outcome		Method of verification		
	[K7_K02] acts entrepreneurially, making competent and ethical decisions that consider the public interest as well as economic, social, and environmental values.		makes financial decisions ethically and responsibly, considering economic, social, and environmental factors		[SK5] Assessment of ability to solve problems that arise in practice		
	[K7_W04] has an in-depth understanding of analytical methods, reliable data sources, and copyright principles in the context of solving contemporary management problems.		knows methods of financial analysis and is able to use reliable sources of financial data in the context of managerial decision-making		[SW1] Assessment of factual knowledge		
Subject contents	<p>Course content – lecture</p> <p>LECTURE</p> <p>Introduction to small business finance</p> <p>Foreign exchange risk in a small company</p> <p>Internal and external sources of financing</p> <p>Forms of external financing in the life cycle of an enterprise</p> <p>Capital budgeting</p> <p>Cashflow</p> <p>Forecasting for small business financing</p> <p>Factoring and forfaiting</p> <p>EU funds for entrepreneurs in the SME sector in the next perspectives: direct subsidies and indirect aid</p> <p>TUTORIAL</p> <p>Small business financing sequence</p> <p>Capital budgeting in practice</p> <p>Practical use of various forms of SME financing</p> <p>Selected issues in the field of obtaining and managing EU funds by entrepreneurs in the SME sector</p>						
Prerequisites and co-requisites							

Assessment methods and criteria	Subject passing criteria	Passing threshold	Percentage of the final grade
	Essay	60.0%	20.0%
	Test	60.0%	50.0%
	Practical exercises	60.0%	30.0%
Recommended reading	Basic literature	Adelman P.J.: Entrepreneurial Finance: Finance for Small Business, Prentice Hall 2003 Burton E.J., Bragg S.M.: Accounting and Finance for Your Small Business, John Wiley&Sons, Inc. 2001 Leeds R. S.: Financing Small Enterprises in Developing Nations: Learning from Experience, Transnational Publishers, Inc. 2003 Lister K., Harnish T.: Finding Money: the Small Business Guide to Financing, John Wiley&Sons, Inc. 1995 Timmons J., Spinelli S., Zacharakis A.: How to Raise Capital : Techniques and Strategies for Financing and Valuing Your Small Business, McGraw-Hill 2004	
	Supplementary literature	M. Matejun (red.), Zarządzanie małą i średnią firmą w teorii i w ćwiczeniach, Difin, Warszawa 2012 Finanse małych i średnich przedsiębiorstw, PWE, Warszawa 2004	
	eResources addresses		
Example issues/ example questions/ tasks being completed	What external sources of funding will you use in the seed phase and which in the maturity phase? What conditions must be met by the enterprise in order to obtain co-financing of investments from the EU cohesion policy?		
Practical activities within the subject	Not applicable		

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